



### The Lure of Economic Nationalism

Beyond Zero Sum

By *Kenneth A. Reinert*

**Pub Date:** 01 August 2023

**Binding:** Hardback

**Price:** £80.00 / \$110.00

**ISBN:** 9781839982200

**BISAC CATEGORY:** BUSINESS & ECONOMICS / International / Economics & Trade POLITICAL SCIENCE / International Relations / General, HISTORY / Modern / General

**BISAC CODE:** BUS069020

**BIC CODE:** KCL

**Extent:** 244 pages

**Size:** 153 x 229 mm /

6 x 9 inches

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**Exclusive:** WORLD

*The Lure of Economic Nationalism* addresses the continued appeal of economic nationalism. It places economic nationalism in both historical and contemporary contexts, from mercantilism and the writings of Friedrich List to Brexit in the United Kingdom and the Trump Administration in the United States. It also considers the alternative to economic nationalism in the form of a rules-based, multilateral trading system and the World Trade Organization. The book argues that going beyond zero-sum outcomes is better suited to address current problems, including rising tides of ethnonationalism in many countries and pandemics. The book is written in an accessible manner and draws deeply from research in economics and political science. It will be of interest to policymakers, economists, political scientists and the informed public.

#### Key selling points

- Addresses an important, contemporary problem
- Conveys a vast amount of research in an accessible manner
- Combines scholarship in economics and political science
- Advocates a renewed commitment to civic nationalism and multilateral cooperation.

#### Contents

Preface; List of Abbreviations; 1. Albert Hirschman's Forgotten Book; 2. Power and Plenty; 3. Industry and War; 4. Zero-Sum Thinking; 5. Battleground WTO; 6. The Ethnicity Trap; 7. The Brexit Blunder; 8. Pandemic Nationalism; 9. Techno-Nationalism; 10. Beyond Zero Sum; Afterword; Bibliography; Notes; Index

#### About the Author(s) / Editor(s)

Kenneth A. Reinert is Professor of Public Policy at the Schar School of Policy and Government of George Mason University. He is the author of *An Introduction to International Economics: New Perspectives on the World Economy* (2012, 2020) and *No Small Hope: Towards the Universal Provision of Basic Goods* (2018).

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